

A dark, moody background image of a basketball player in mid-air, performing a layup or dunk. The player is wearing a jersey with the number 11. In the background, there are blurred spectators and a scoreboard with the words "belgacom", "BORLÉE", and "Bruss".

Be ambitious  
Set the bar high  
Create the legend

3/03/2016  
SOFTWARE AG





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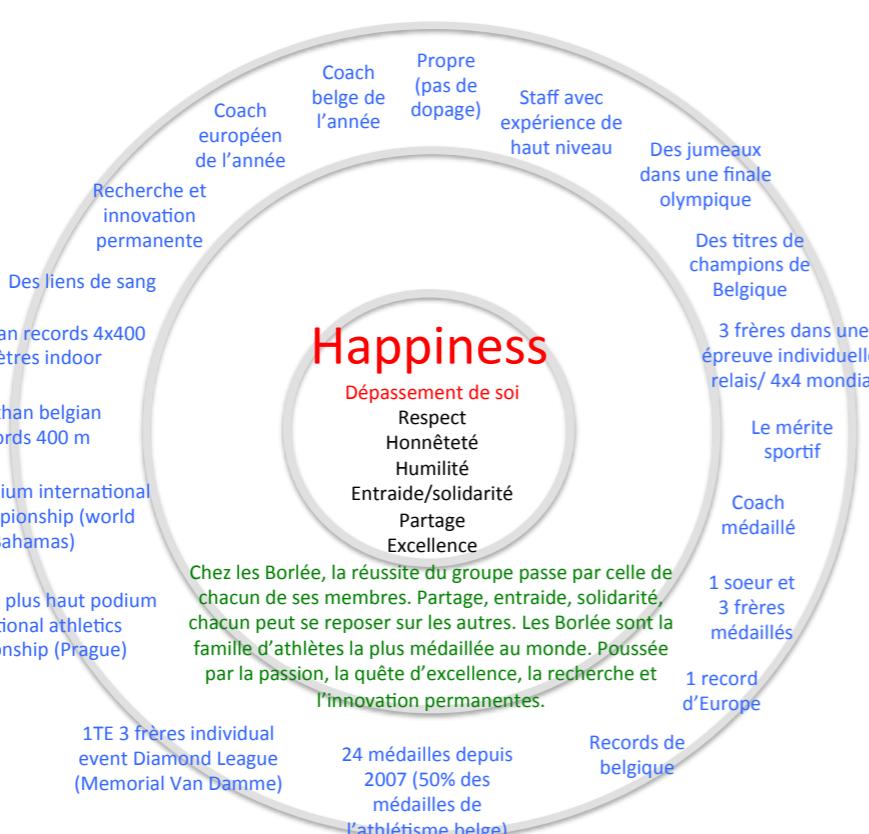
# Who is the Borlée family

# Other athletes



# Team Borlée

Storytelling







**TO  
HAPPINESS  
AND  
BEYOND.**

Why?



TO  
HAPPINESS  
AND  
BEYOND.

HAPPINESS IS LIKE A LIGHTHOUSE.  
**IT TELLS YOU THE DIRECTION.**



TO  
HAPPINESS  
AND  
BEYOND.

PRIDE CREATES JOY.  
**JOY CREATES HAPPINESS.**



IT LOOKS LIKE RAGE,  
**BUT IT'S HAPPINESS.**

TO  
HAPPINESS  
AND  
BEYOND.



**HAPPINESS**  
HAS NO FINISH LINE.

Wh

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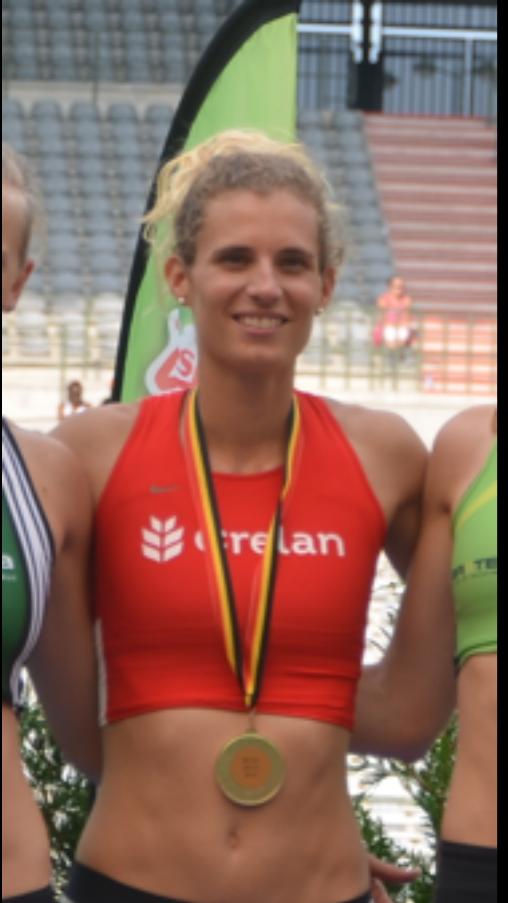
# KEYS

- How to gain altitude
- And find the favorable winds
- Control the emotions



# The way

- Global vision
  - Ambitious and simple project
- Keep both feet on the ground
  - See it big but start small



# The tools



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# Borlée's philosophy

## 1. Team spirit



How ?

# Borlée's philosophy

## 2. Objectives and planning

“Winners have a plan,  
losers have an excuse”

Marc Lammers, coach Dutch women hockey team

How ?

# Borlée's philosophy

## 3. Innovation

"There's always a way  
to do it better, find it."

Thomas Edison

How ?

# Borlée's philosophy

## 5. Confidence



How ?

# Borlée's philosophy

## 6. Respect



How ?

# Borlée's philosophy

## 7. Fun

How ?



# Borlée's philosophy

## Dare to Dream



How ?

Progress is all in the mind  
Don't close your mind



The mind is  
like an open a  
parachute

How ?

# The team

Physiothérapeute

Nutritionniste

Manager

Psychologue

Monde universitaire

Biomécanicien

Médecin

Physiologue

Olivia



Jonathan



Kevin



Jacques



Dylan

How ?

A dark background photograph of several athletes in motion, likely running, with a slight blur to convey movement. The athletes are wearing athletic gear, including tank tops and shorts, with visible brand logos like Nike.

# Define the goals



## Rio 2016



How ?

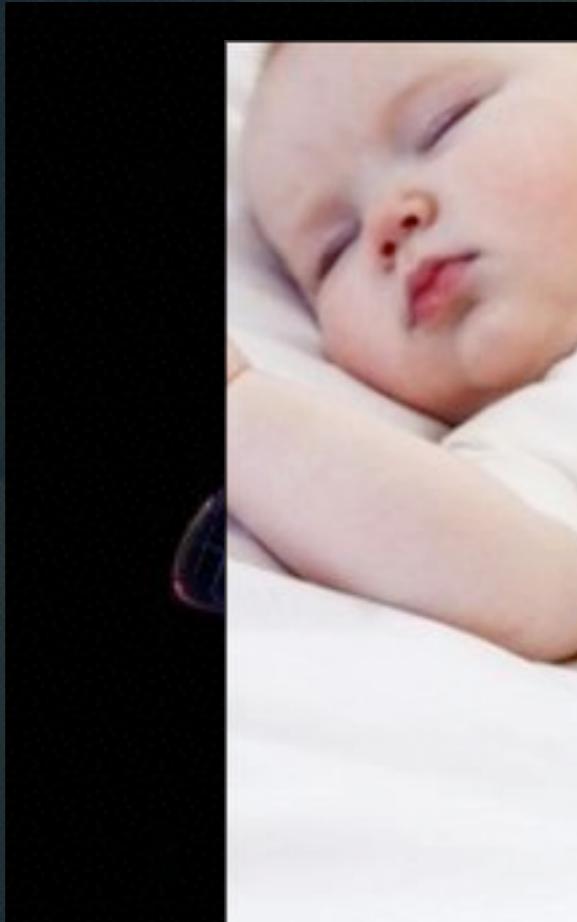
# Objectives

- Short-mid-long terms
- With great precision
- 1 instruction at a time



How ?

# Innovation



How ?

# Anticipation



2014



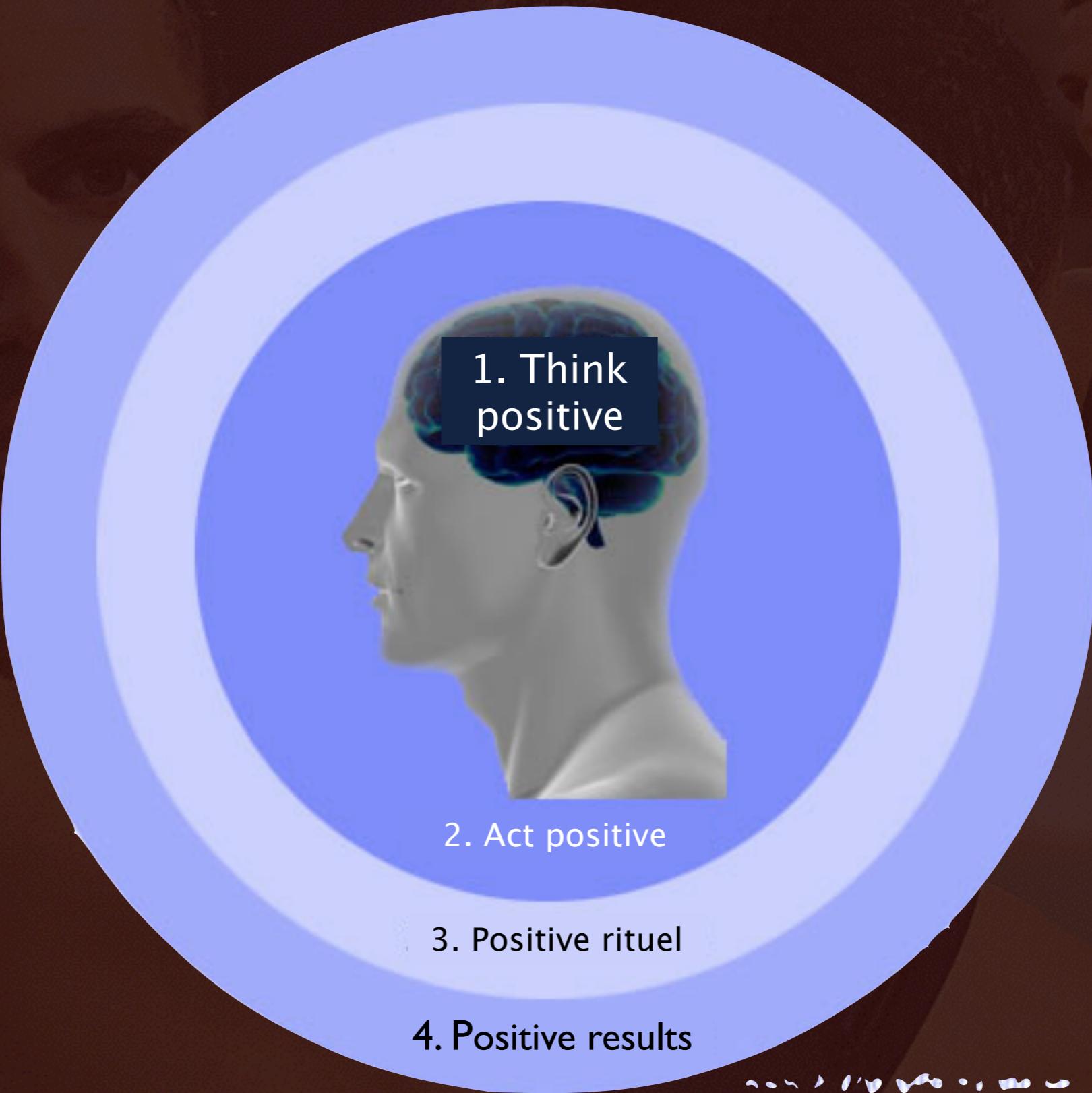
2020

How ?

# By the technics of Positivism

- Accept and give compliments
- Write a journal of happiness
- Go to sleep with positive thoughts

How ?

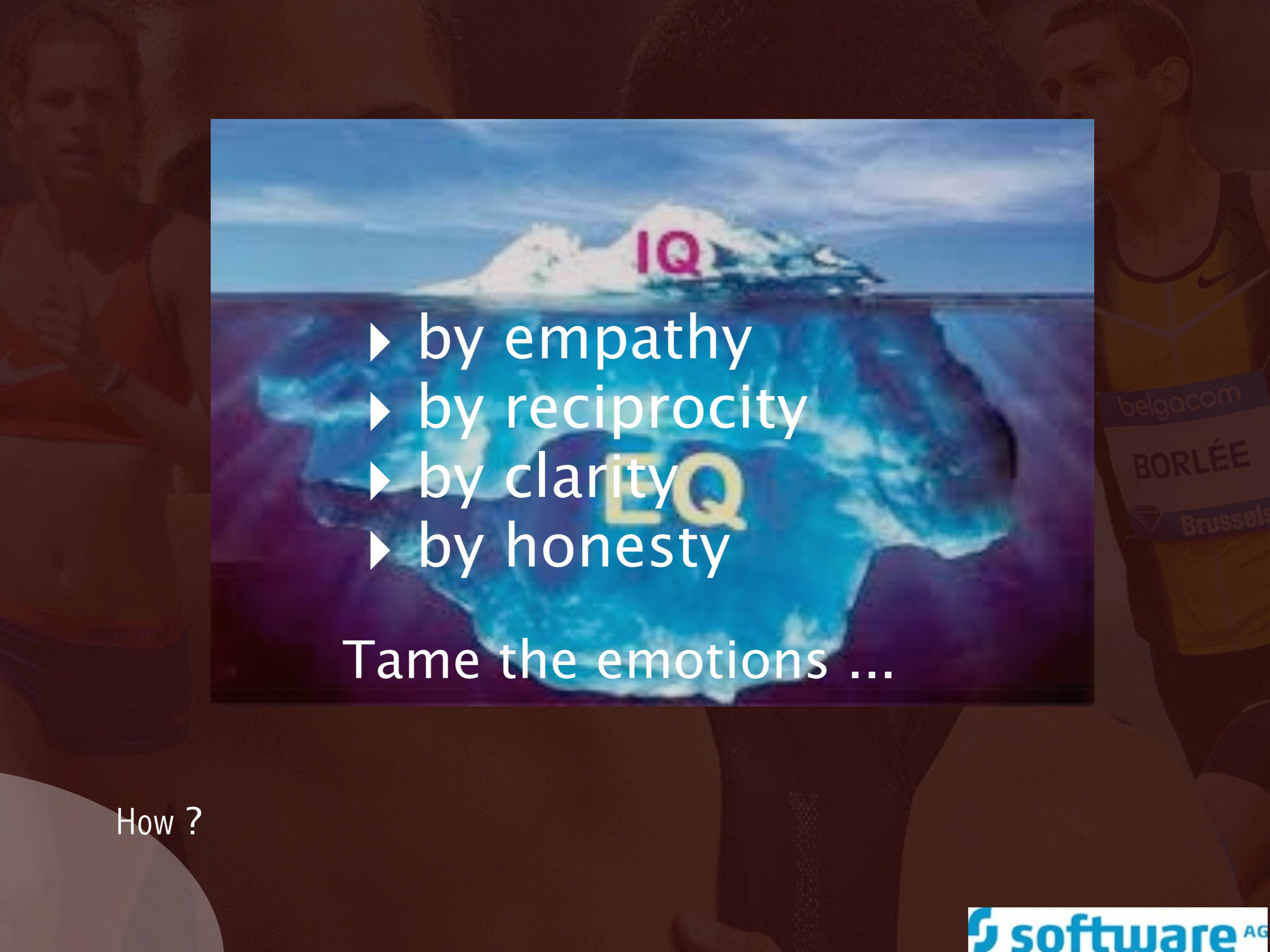


How ?

# Zone of performance

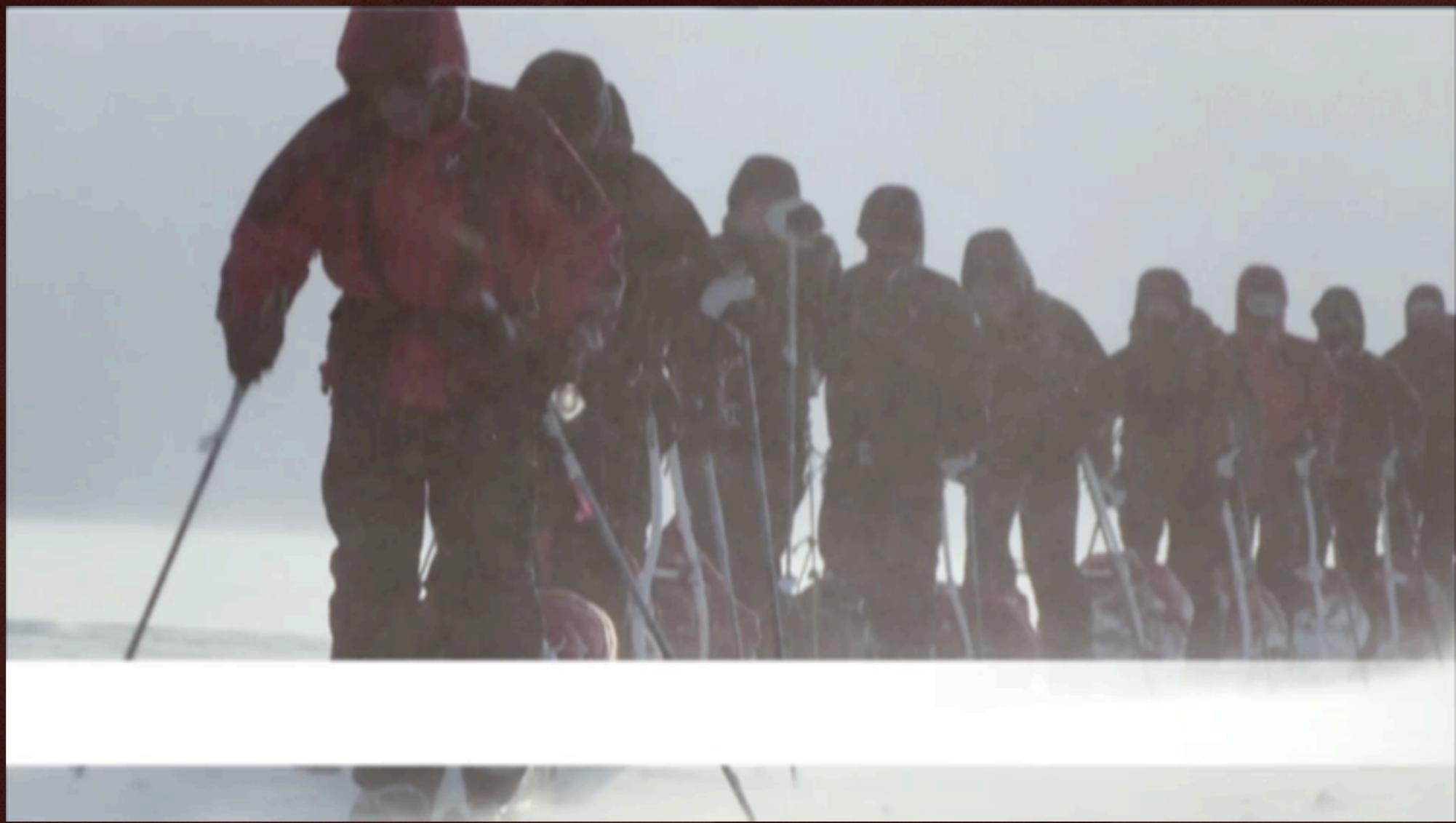
- Make the film of success, in detail
- Relax, stay rational
- « Transformer le temps » = calmness, serenity
- Be confident = Enjoy

How ?

- 
- ▶ by empathy
  - ▶ by reciprocity
  - ▶ by clarity
  - ▶ by honesty

Tame the emotions ...

How ?



How ?

# Relaxation

# Work, fun, success,...

## ... you share



Share

# Work, fun, success, you share

with the team



Share

# Work, fun, success, you share

with staff, specialists



Share

Work, fun,succes, you share  
with your family



Share

with sponsors

# Work, fun, success you share



Share

# Work, fun, success, you share

with the public



Share

# Work, fun, success, you share

with the public



Share

# The victory



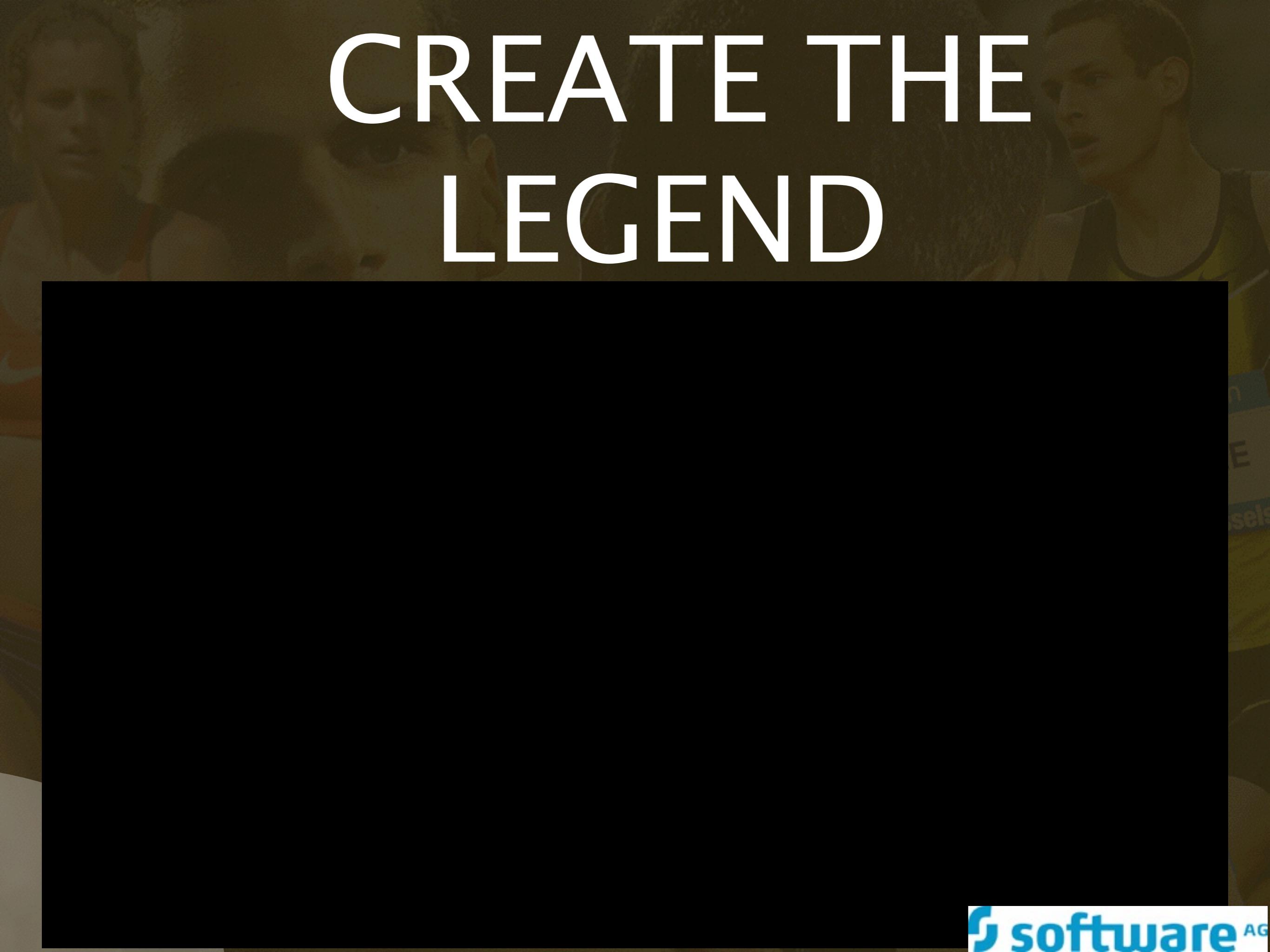
- Adhere the culture of victory
- Quit stereotypes
- Go to winners
- I am living like an athlete myself



Dear to innovate

# Create the fire

- Ambitious and simple project
- Follow your heart
- Have fun when you act
- SURPRISE
- Know your WHY



# CREATE THE LEGEND

« Never let your memories be greater than  
your DREAMS »



Why ?

Réaliser

 software AG

# Results



daring  
technology

Respect

Winning mind

Collaboration

anticipation  
open mind

Reach

 software AG



Yes it's possible !

# THANKS



Reach

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